# Streamline your product sourcing process by connecting with leading suppliers and accessing a wide range of products



22 – 24 Oct. 2024 JIO World Convention Centre Mumbai, India

#### Concurrent Expo







Witness the innovations that aim to transform steel construction by leveraging emerging technologies, sustainable practices, and innovative approaches to address current challenges and pave the way for a more resilient and efficient future.

#### **Suppliers galore - Showcasing new products**

Discover a spectrum of innovation in construction as new suppliers specialising in various phases of the process showcase their products. Each supplier brings a unique perspective, ushering in fresh ideas and advancements across every facet of construction.

#### **Shaping the Future - Driving innovations**

Join us for an exclusive event that brings together construction leaders, policymakers, and industry visionaries to spearhead transformative change in the construction sector.

MX BUSINESS NETWORK, as a group, is dedicatedly promoting Steel Construction in India since a decade, and in the interest of the industry has established different platforms wherein the Steel industry meets and explores business opportunities pretty frequently. As a matter of fact, we have four big platforms (SSMB, SCS & STEEL DAY, SSMB AWARDS) wherein major Indian companies participate at will and generate multiple business prospects.





SOME **FARSEEING FIGURES** 

150 +

+0008

500 +

Unique Business Matchmakinas

Steel Structures & Metal Buildings - Asia's only B2B magazine, exclusively has been highlighting 'Build with Steel' in India since 2010. It is the sole magazine that caters to the Steel Sector in India.

Steel Construction Summit Series started in 2014, with the aim to propagate best practices in steel construction along with ideas, innovations and technologies and has witnessed over 6000+ delegates across different cities of the country.

STEEL DAY is one of the largest conferences of Steel Construction held in Mumbai every year which witnesses key players and participants from across India. SSMB recognizes structural steel industry partners and peers with its novel ingenuity 'SSMB AWARDS'. This award is designed to inspire the Indian steel construction sector to think bigger, reach higher scales and be bolder than before. SSMB Awards 2022 will be celebrating individuals and firms who have consistently been delivering a highlevel of quality service and projects over the years.

In the last eight years, these series of STEEL CONSTRUCTION SUMMIT & STEEL DAY have created a place for the industry to engage, interact and grow with over 6000 delegates. To strengthen this relationship with the Steel Industry further and by offering them an exclusive platform to showcase their products and services, while contributing to the Government of India's initiative to MAKE IN STEEL, MAKE IN INDIA - MX Business Network has coined th STEEL CONSTRUCTION EXPO.



STEEL CONSTRUCTION PAVILION



This pavilion will focus on faster construction and pre engineered buildings wherein the innovators or solution providers will showcase their services and products. This pavilion will have steel suppliers, steel fabricators, component and material manufacturers showcasing their product and services.





and its evolving trends and technology helping the steel fabricators to update and upgrade their manufacturing processes and scale up their production capabilities. FOR NETWORKING AND REACHING
THE RIGHT AUDIENCE ALL IN ONE
STEEL CONSTRUCTION EXPO IS THE
IDEAL PLACE. THIS EVENT WILL
DEFINITELY HELP YOU TO GENERATE
GOOD BUSINESS PROSPECTS.

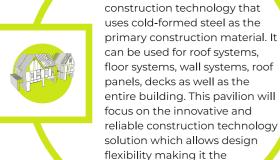
SCE 2024 IS ALMOST ON THE GROUND! GEAR UP TO CREATE A BLUEPRINT FOR A BETTER TOMORROW, IN THE WORLD OF CONSTRUCTION.

PRODUCTS

S PAVILION

# JOHT CAUGE TECHNOLOGY PALILION

Light Gauge Steel Frame is a



material.

versatile construction





The pavilion covers fire protection materials for structural steel. The latest in intumescent, vermiculite and cementitious materials that are sprayed directly onto the contours of beams, columns, girders, and floor/roof decks will be on display highlighting their advantages & offerings.

# STAINLESS STEEL PAVILION



Stainless steel is recognized as a futuristic, light weight, durable, corrosion proof, weldable and green material. This expo will also focus on the Indian stainless-steel industry to showcase its strength and capabilities. It is an opportunity to promote the usage of stainless steel in various infrastructure, construction & building industry by showcasing their product offerings and services.

# METAL ROOFING PAVILION



Metal Roofing is a roofing system characterized by high resistance, impermeability, and longevity. Metal roofing type includes galvanized steel, aluminum, zinc and siliconcoated steel. This pavilion is mainly for the building construction and infrastructure industry to converge, network and strike lucrative business deals and establish business partnerships and joint ventures.

# WHY PARTICIPATE AT STEEL CONSTRUCTION EXPO

As per the National Steel Policy 2017, the government has set a target to ramp up the country's crude steel production output to 300 million tonnes (MT) by 2030. The policy also seeks to increase the domestic per capital steel consumption to the level of 160 kg by 2030. This expo is an ideal place to achieve this target by showcasing the products and services which will help boost the steel construction in India.

This B2B exhibition is an ideal platform for all the major key stake holders from Steel Construction Industry to connect to the right customers by showcasing their products and services during 3-day exhibition.

# This pavilion will focus on



Structural Fasteners that are characterized strong, heavyduty materials that facilitate the construction of structures, employing steel to steel connections. An ideal choice of tool for connecting one metal structure to another. Along with the fasteners this pavilion will also have latest allied welding, steel products and services on display.

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# EXHIBITORS PROFILE



#### **EXHIBITORS PROFILE**

- Steel Manufacturer & Suppliers
- Steel Distributor
- Stainless Steel Suppliers.
- Digital Twins & BIM Technology
- Steel Fabricators
- Fastener Companies
- Pre-Engineered Building Erectors
- Metal Building Systems
- LGSF Suppliers & Fabricators
- Steel Detailers
- Steel Fabrication Machinery
- Equipment Suppliers
- CNC Cutting Systems
- Software Solution Providers
- Welding Equipment and Technology Experts
- Roofing & Cladding Companies
- Solar Roofing Suppliers
- Modular Steel Systems
- Logistics Automation
- Data Center Design & Construction Solutions
- Fire Proofing Solutions
- Safety Solutions
- Green Building Solutions Finishing & Painting
- Fall Arrest Systems
- Insulation Solutions
- Steel Building Materials
- Crane Companies

## Meet, interact & Network with leading Construction

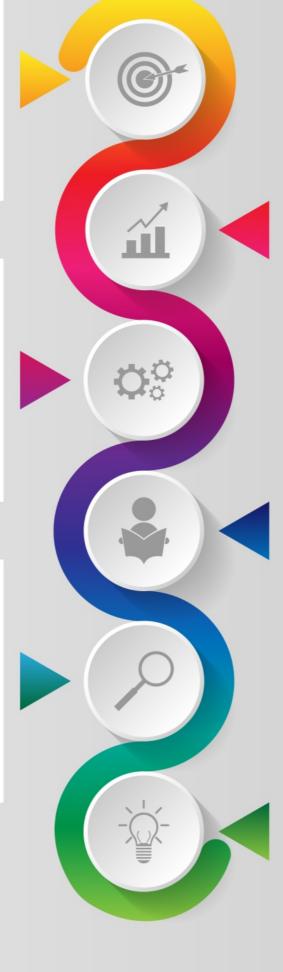
Industry Players - This expo is an ideal platform for the Steel Construction Industry to connect with each other to know about the latest trends and technology in the industry and interact with the Big Players of the Industry.

#### **Government Agencies**

and contractors – The expo will also get on board the leading government companies which will help the industry to engage with the latest government projects, new steel policies and the vision of Government with regards to steel and construction infrastructure.

#### **Business Matchmaking (B2B)**

The expo will hold 500+ one on one meetings of the prospect buyers with the right sellers both virtual and physical and generate business opportunities.



# WHY

## **Knowledge sharing Sessions and Discussions:**

The expo will also hold a 2-day conference on steel construction wherein ongoing/upcoming projects and case study will be discussed in the form of presentations & panel discussions on the topic which will bring in the right solution to the industry.

### Open Sessions - Industry Talks:

The expo also offers the exhibitors a dedicated space which allows them to orate about their products and services and reach the right customers.

## International Buyers / Sourcing Program:

Steel Construction Expo will be arranging International Sourcing Program. The International Associations and MXBN team will invite the international buyers and organise one-on-one meetings with the exhibitors of Steel Construction Expo.

# VISITORS PROFILE

#### **VISITORS PROFILE**

- Architects
- Civil & Structural Engineers
- Project Management Consultants
- Town Planners
- Steel Manufacturers
- Distributors & Suppliers
- Structural Fabricators
- Safety Management Experts
- Real Estate Developers
- Cost Consultants
- Educational Institutes
- Contractors
- Government Authorities
- Airport Infrastructure Authorities
- Metro Rail Infrastructure Personnel
- Railway Personnel
- Defense/ Military
- Warehouse Builders & Owners
- Bridge Consultants
- High Rise & Mid-Rise Building
- Cost Consultants
- Industrial Buildings Owners & Suppliers
- Special Structures Consultants
- Green & Residential Buildings Owners & Suppliers
- Commercial Buildings Owners, Builders & Consultants
- EPC Contractors
- Roofing Contractors
- Sports Infrastructure Specialists
- Supply Chain Companies
- Financial Institutions

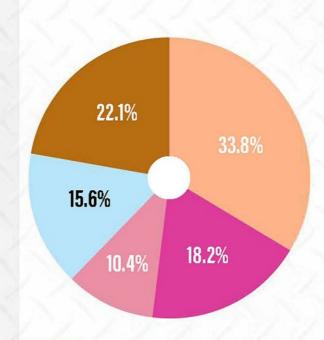


## **SCE 2023 IN NUMBERS**





# **EXHIBITOR ANALYSIS**



# **TOTAL BRANDS:** 100+

#### BREAKDOWN

- PEB Contractors & Steel Fabricators: 33.8%
- Products & Service Providers: 18.2%
- Steel Manufacturers & Suppliers: 10.4%
- Ancillary Products: 15.6%
- Others: 22.1%

## **INTERNATIONAL PARTICIPATION**









Vietnam



### **EXHIBITOR ANALYSIS**

#### **EXHIBITING COMPANIES**

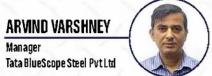


#### **EXHIBITOR TESTIMONIALS**

As we provide pre-coated complete roofing solution to warehouse, logistics and cargo industry, the visitor turnout at the Steel Construction Expo was pretty much in line with our business. It met the expectations that we had set out.

The venue selection for the expo was absolutely perfect. I feltthe crowd visiting our stall were pretty much knowledgeable. It was an opportunity for us to interact with a lot of vendors and clients. The overall experience was beyond my expectations.

The organisers were very professional in their approach. Although it was our first association with them, we were quite happy withthe deliverables. We are looking forward to participating in the next year as well.



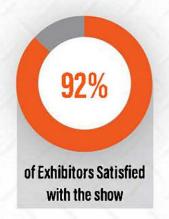


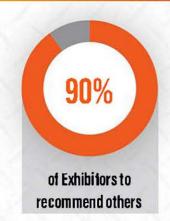
#### CHANDIR KHEMCHANDANI

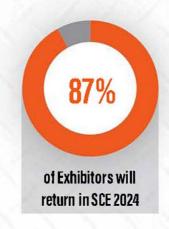
Director, PEB 360o Solutions LLP



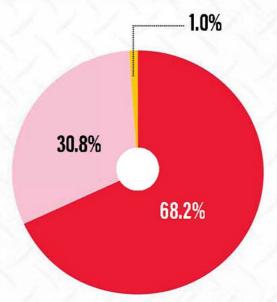
#### **EXHIBITORS FEEDBACK**







# VISITOR ANALYSIS



# **TOTAL VISITORS: 5,736**

## VISITOR BY GEOGRAPHY

Maharashtra: 3,912 | 68.2%

Rest of India: 1,768 | 30.8%

International: 56 | 1.0%

#### State Listing:

Andhra Pradesh, Assam, Chandigarh, Chhattisgarh, Delhi, Goa, Gujarat, Kamataka, Kerala, Madhya Pradesh, Maharashtra, Punjab, Rajasthan, Tamil Nadu, Telangana, Uttar Pradesh, & West Bengal.

#### **VISITOR BY DEPARTMENT**

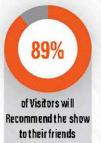
Engineering & Architecture	31.7%
Board of Directors	16.1%
Sales & Marketing	15.4%
Purchasing & Procurement	10.5%
Project & Planning	9.4%
Plant / Factory	6.7%
Facility Management / Maintenance	3.2%
Administration	3.0%
Quality Management	2.1%
Others	1.9%

#### **VISITORS EXPERIENCE**









## **CONFERENCE HIGHLIGHTS**

#### OPENING CEREMONY



SCE 2023 was inaugurated by Shri Ved Parkash Dudeja, Vice Chairman, Rail Land Development Authority in the presence of many dignitaries from the public and private sector.

#### EXPERTS PRESENTATION



SCE 2023 witnessed 40 Technical Presentations being presented from highly proven technocrats from all across the country and abroad, featuring exquisite steel projects.











#### KEYNOTE ADDRESS



Keynote Addresses were delivered by eight stalwarts of the industry across the two-day conference, touching upon the current scenario and the future of steel in construction in India.

#### INTERACTIVE WORKSHOPS



Many interactive workshops parallelly held during the SCE 2023 which allowed the audience to get to know the nitty-gritties of structural steel as an innovative construction element.







## **ACTION-PACKED EXPO!**



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Through STEEL CONSTRUCTION EXPO, we are Building a Steel Community that will Collaborate and Supports Each other.

AMIT SHAH, Hon. Chairman, ISCA



Participate in this Mega Exhibition that brings together construction leaders, policymakers, and industry visionaries to spearhead transformative change in the construction sector.



**AVNEET SINGH, President, ISCA** 



22 - 24 Oct. 2024

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MX Business Network Pvt. Ltd.

Call: 1800 309 57 87 Email: enquiry@mxbm.in For International Participation, Contact : **Mr. Gagandeep Singh**, Director Email : gagan@mxbm.in

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